

Press Conference

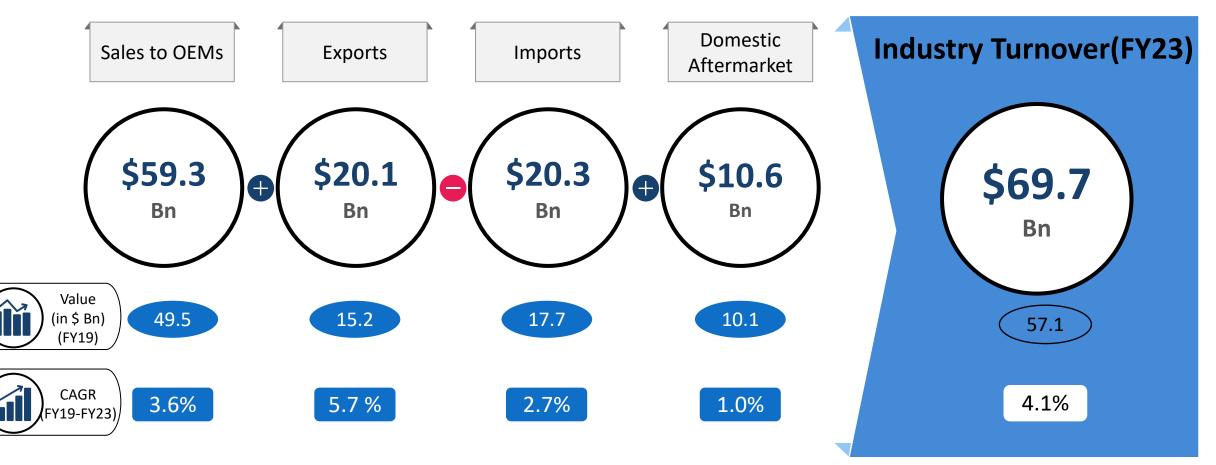
Auto Components Industry Review

FY 2023/ FY 2022

7th August 2023, New Delhi

FY 19-23: Overview of the Indian auto component industry

Auto Component Industry growth over last 5yrs driven by robust domestic vehicles sales, strong aftermarket and increasing exports.

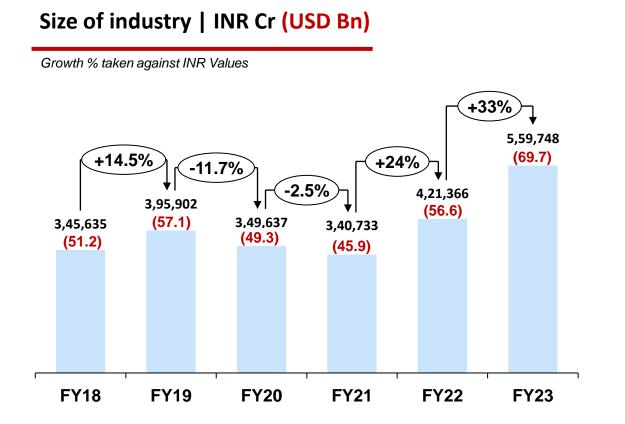




Auto Components Industry Update: FY 2023 vs FY 2022



FY 23: Auto Components Industry Performance



FY23 – Auto components industry performance

- Auto component industry¹ grew appreciably in FY23 on the back of pent-up vehicles demand driving sales, easing of supply shortages, and sales mix favoring larger vehicles
- Electric vehicles² accounted for ~2.9% of vehicles produced & ~2.7% total component consumption
- Shift in preferences: Customers have started to move towards larger/more powerful vehicles across all segments;
 - UVs (amongst PVs) 49% in FY23 (vs. 46% in FY22),
 - M&HCVs (amongst CVs) 37% in FY23 (vs. 34% in FY22)
 - Motorcycle Engine Capacity >250 CC<350 CC (amongst 2Whs) -3.23% in FY23 (vs. 4.17% in FY22)

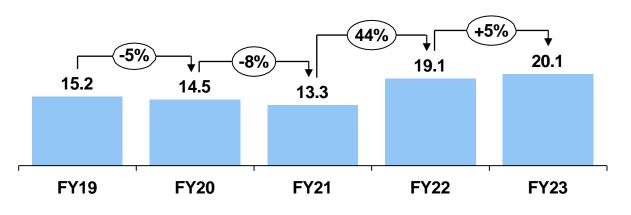
Notes: 1 - excludes tyres, paints, powder coating, batteries & consumables

2 - EVs include only Li ion battery operated vehicles. Cost of Li ion battery excluded from component consumption calculations

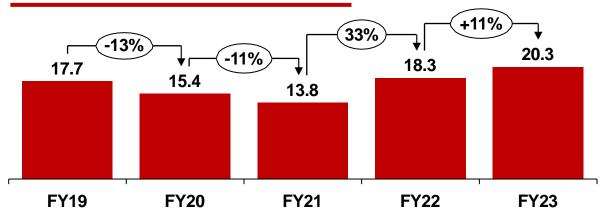


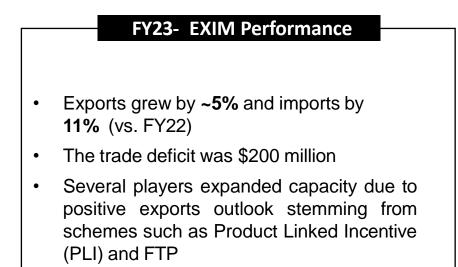
FY 23: Exports & Imports - Balance of Trade

Total Exports | \$ Bn.



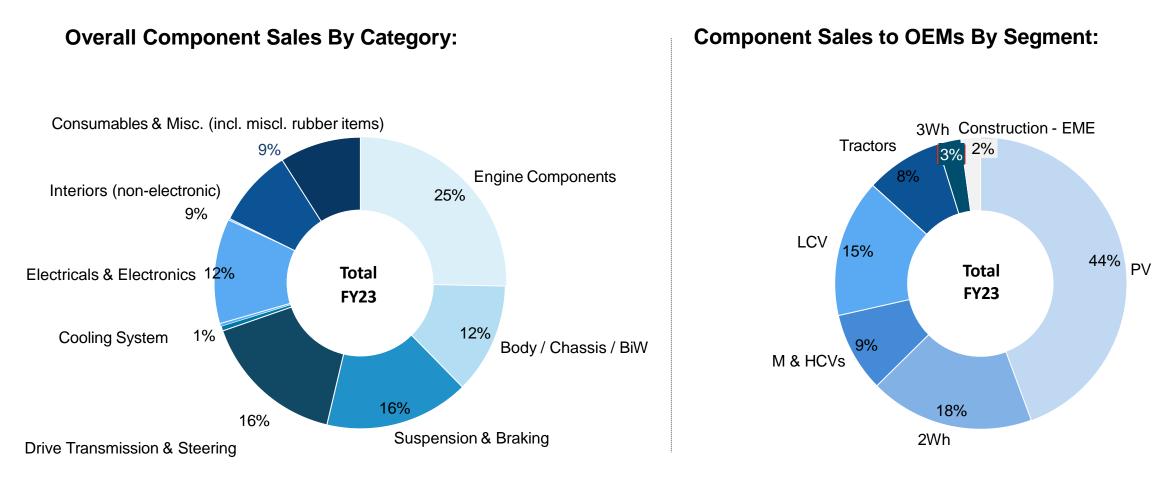
Total Imports | \$ Bn.





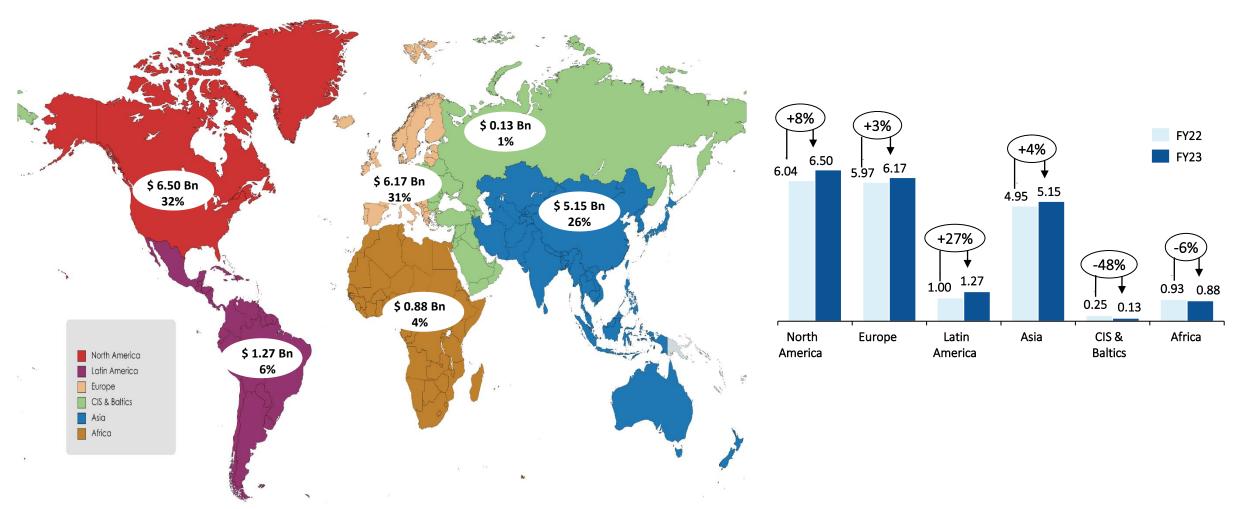


FY 23: Auto Components Industry Performance



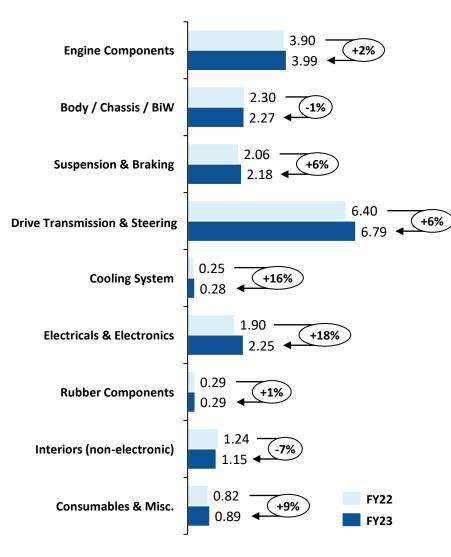
Includes Sales to OEMs, Aftermarket, and Balance of Trade

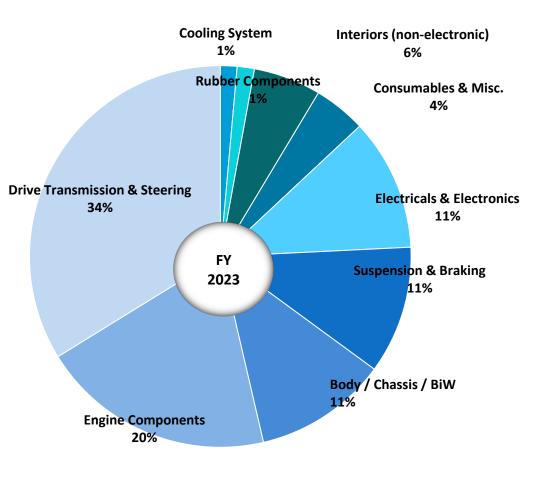
FY 23: Region wise Exports





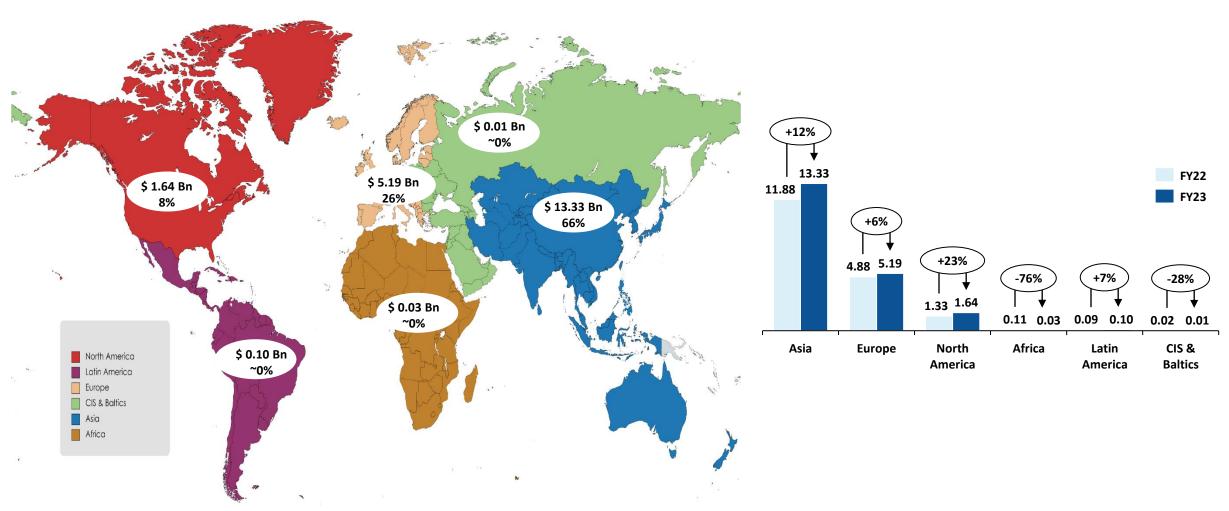
Exports : Segmentation by product type





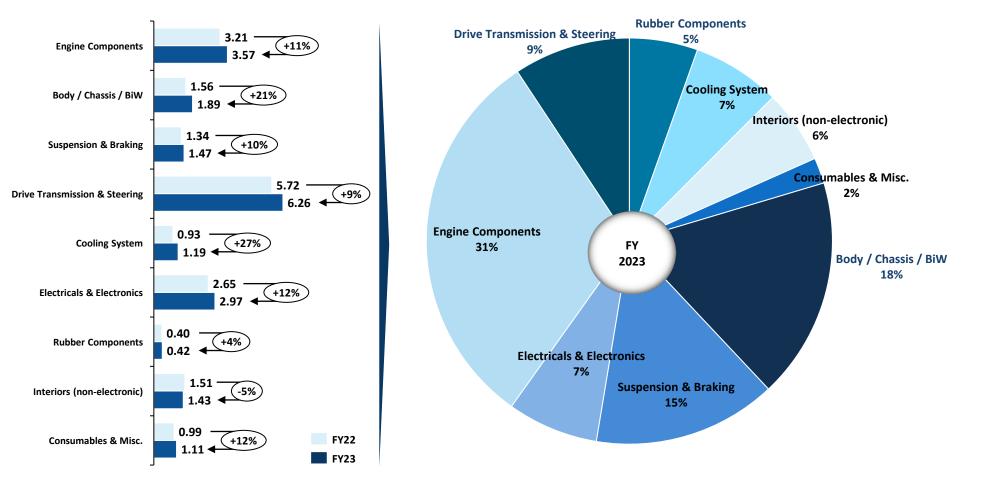


FY 23: Region wise Imports





Imports : Segmentation by product type





Country wise: Imports & Exports

USA key destination for exports while China is key source of imports

USA 28% 7% Germany 4% Brazil C* Turkey 4% 3% UΚ Italy 3% Bangladesh 3% Thailand 3% ۹ Mexico 3% 3% UAE

Exports (% of Total)

China 30.0% 11.0% Germany S. Korea 10.0 9.0% Japan USA 7.0% Thailand 6.0% **C**: Singapore 4.0% Italy 3.0% **Czech Republic** 2.0% 2.0% UΚ

Imports (% of Total)

Summary: FY 2023 vs FY 2022

Figures in INR Crore	FY 2022	FY 2023	Growth Rate
Auto Components Supply to OEMs	341,203	476,022	39.5%
Aftermarket	74,203	85,333	15.0%
Exports	142,295	161,483	13.5%
Imports	136,335	163,090	19.6%
Industry Turnover	420,366	559,748	32.8%
Figures in USD Billion	FY 2022	FY 2023	Growth Rate
	112022	112025	Growth Rate
Auto Components Supply to OEMs	45.8	59.3	29.4%
Aftermarket	10.0	10.6	6.6%
Exports	19.0	20.1	5.2%
Imports	18.3	20.3	10.9%
Industry Turnover	56.5	69.7	23.2%



Headwinds and Tailwinds

Tailwinds

- High estimated GDP growth for FY 2024
- Domestic Vehicle demand continues to be strong
- Emphasis on infrastructure development
- Stable international demand/Exports
- Focus on clean and new technology
- New entrants in mobility space
- Govt Focus: Carbon Neutrality

Headwinds

- Russia-Ukraine War
- Recessionary trends in Europe & US
- High GST rates on auto components



We hope for a Positive growth Curve for the Next 5 Years!



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